## **Nitish Das**

From:	Kanukuntla Sravan Kumar
Sent:	02 September 2020 14:20
То:	Nitish Das; Santosh K Singh
Cc:	Desh Raj
Subject:	FW: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

From: Anju Gaur <agaur@worldbank.org>

Sent: Tuesday, September 1, 2020 3:05 PM

To: Rakesh Kashyap <sjc3nhp-mowr@gov.in>; Sreenivas Devarakonda <dsreenivas@worldbank.org> Cc: Kanukuntla Sravan Kumar <Sravan.Kanukuntla@in.ey.com>; kj.anand@gov.in; Dr. Raja Ram Purohit <rr.purohit@nic.in>; Desh Raj <Desh2.Raj@in.ey.com>; Deepak Kumar <sjc1nhp-mowr@gov.in>; Dr. Raja Ram Purohit <rr.purohit@nic.in>; N. JITEN <dc2nhp-mowr@gov.in>

**Subject:** RE: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

#### Dear Mr. Kashyap,

Many thanks for your mail. In view of the circumstances explained and the constraints for eProcurement under shopping threshold in northeastern states namely ((i) poor internet connectivity, (ii) non-comfortability of the prospective bidders with the eProcurement system, (iii) participation of small and very small bidders in shopping method of procurement, (iv) registration issues with the e-procurement portal due to limited number of digital signature providers), we have no objection to proposed thresholds for manual bidding for shopping procedures as under:

#### NE States of Sikkim, Assam, Meghalaya, Nagaland, Manipur, Mizoram and Tripura:

Goods: upto INR 20 lacs, Consulting and Non Consulting Services: upto INR 30 lacs and Works Bids upto INR 50 lacs

allowed for physical submission bidding process **OR** the threshold limits for Goods and Works (will include NCS also) as prescribed by the respective State Government that allows physical submission, **whichever is lower**.

For states other than NE states the threshold beyond which the IAs need to follow e procurement shall be :

For Goods: Rs. 5 lacs For services : INR 10 lacs For Works : 25 lacs

Or the limit prescribed by the respective state government whichever is less.

Hope it will help in expediting the procurements.

Best regards.

Anju Gaur, Ph.D.

Senior Water Resources Specialist

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Connaught Place, New Delhi 110001



From: Rakesh Kashyap <<u>sjc3nhp-mowr@gov.in</u>>
Sent: Tuesday, September 1, 2020 10:03 AM
To: Anju Gaur <<u>agaur@worldbank.org</u>>; Sreenivas Devarakonda <<u>dsreenivas@worldbank.org</u>>
Cc: Sravan Kanukuntla <<u>Sravan.Kanukuntla@in.ey.com</u>>; kj.anand@gov.in; Dr. Raja Ram Purohit
<<u>rr.purohit@nic.in</u>>; Desh2 Raj <<u>Desh2.Raj@in.ey.com</u>>; Deepak Kumar <<u>sjc1nhp-mowr@gov.in</u>>; Dr. Raja Ram Purohit <<u>rr.purohit@nic.in</u>>; N. JITEN <<u>dc2nhp-mowr@gov.in</u>>;
Subject: Re: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

[External]

Dear Madam/Sir,

Thanks for your response.

In order to streamline the action on the request of IAs towards physical submission of bids under under Shopping Method, kindly consider following submission :

Frequent requests are being received from from NE States and a few other states for opting to physical submission in cases of bidding process through Shopping, instead of e-procurement citing their state government orders. The NE states cites following reasons for in adequate response:

- 1. The internet connectivity problem perhaps in all the NE States, especially in the smaller cities.
- 2. Prospective bidders are not comfortable with the e-procurement system in bidding process, especially for the small traders and contractors.
- 3. The small traders for off-the-shelf Goods procurement are not conversant with such type of e-procurement system combined with intermittent connectivity breakdown neither the small traders seem to be interested in e-procurement.
- 4. In cases of Shopping Works, bids at large, are small and generally 'B' and 'C' class of contractors participate who do not seem to have much knowledge with respect to the intricacies of the of the e-procurement system.

- 5. Traders/Contractors of NE Region also face problem in registering with respective e Procurement portals of states as not many digital signature providers are available in NE states.
- 6. Barring NHP, the contractors and small traders are doing business as per the State's own prescribed limit which they deem easier to conduct.

The state government orders of NE States related to physical submission of bids are listed (also attached) as under:

Implementing Agency	Finance Department Circular Ref. No.	Threshold for Works in INR Lakh	Threshold for Goods in INR Lakh
Assam	Memo No. FEB(eGU). 03/2015/109-A Dated 13 July 2018	50.00	50.00
Manipur	Order No. 1/1/2003-FD (Exp) Dated 8 August 2013	100.00	20.00
Meghalaya	Memo No. FEG.25/2014/1 Dated 7 February 2014	50.00	50.00
Mizoram	-		
Nagaland	Notification No. BUD/11- 81/2011-12 Dated 7 July 2017	100.00	20.00
Tripura	Gazette Notification No. F.9(5)-FIN(Expenditure-I)- 2019 Dated 29 November 2019 (page 32)	5.00	2.00

However, the National Hydrology Project envisages in Procurement Manual para 2.4 (e) states "Project procurement will be conducted using e-procurement systems for eligible IAs."

# Further, the Project Appraisal Document (PAD) Appraisal Summary

# **D-Procurement**

"Project procurement will be conducted in accordance with (a) the World Bank's Procurement Guidelines: Procurement of Goods, Works, and Non-Consulting Services under IBRD Loans and IDA Credits and Grants by World Bank Borrowers (January 2011, revised July 2014); (b) Consultant Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits and Grants by World Bank Borrowers (January 2011, revised July 2014); and (c) the provisions stipulated in the Legal Agreement. The project will be subject to the World Bank's Anticorruption Guidelines (October 15, 2006 and revised January 2011). The project procurement will be conducted using e-procurement systems for the eligible IAs (see annex 3 for details)."

Further it may be noted that under NHP, procurement through call of quotations under Shopping method is permitted. May please recall the discussions held during World Bank missions held in Munnar and Gangtok wherein this issue (permission for physical submission of bids) was raised by a no. of IAs citing the reasons that it is not possible to call quotations through e procurement system as permissible by the World bank (Procurement manual of NHP para 3.4). Accordingly, at that time it was informed to the IAs that in case of quotations, the IAs may go for physical submission of bids in case of Shopping. It may also be out of place

to mention that under shopping method, there is no upper limit for call of quotation. Therefore, there is every probability that due to problems being faced for small value procurement through e procurement system, the IA may resort to switch over to call of quotations instead of procurement through use of shopping bid document which would certainly not a preferable proposition.

Thus keeping in view the agreed procurement procedures for the NHP with the World Bank and the constraints encountered in the implementation of the procurement activities in the NHP, efforts needs to be made to expedite with due diligence especially for the distant NE States with respect to application of physical submission (bidding process) for Shopping procurement only.

# The following is proposed for NE States of Sikkim, Assam, Meghalaya, Nagaland, Manipur, Mizoram and Tripura

'Shopping Bids for Goods upto INR 20 lacs, Services 30 lac and Works Bids upto INR 50 lacs be allowed for physical submission bidding process **OR** the threshold limits for Goods and Works (will include NCS also) as prescribed by the respective State Government that allows physical submission, **whichever is lower**.

For states other than NE states the threshold beyond which the IAs need to follow e procurement may be considered as :

For Goods: Rs. 5 lac For services : INR 10 lac For Works : 25 lac Or the limit prescribed by the respective state govt. which ever is less.

In view of above your considered approval of the proposal with respect to Shopping bids is solicited.

The approval of the World Bank as proposed above is expected to result in enhancement of the pace of the procurement, as otherwise for each and every such case requiring permission for physical submission of bids would not only take toll NPMUs time but also that of the World Bank.

Warm Regards Rakesh Kashyap

From: agaur@worldbank.org To: "Sravan Kanukuntla" <<u>Sravan.Kanukuntla@in.ey.com</u>> Cc: "Rakesh Kashyap" <<u>sjc3nhp-mowr@gov.in</u>>, "K J Anandha Kumar" <<u>kj.anand@gov.in</u>>, "Dr. Raja Ram Purohit" <<u>rr.purohit@nic.in</u>>, "Desh2 Raj" <<u>Desh2.Raj@in.ey.com</u>>, "Nitish1 Das" <<u>Nitish1.Das@in.ey.com</u>>, <u>dsreenivas@worldbank.org</u> Sent: Monday, August 31, 2020 10:35:22 PM Subject: RE: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

Dear Mr. Sravan Kumar,

In future please ensure to copy Sree also for procurement related cases.

Considering that this is a request for procurements under shopping procedure and following circumstances ((i) poor internet connectivity, (ii) non-comfortability of the prospective bidders with the e-procurement system, (iii)

participation of small and very small bidders in shopping method of procurement, (iv) registration issues with the eprocurement portal due to limited number of digital signature providers), we have no objection to manual bidding on exceptional basis.

Hope it will help in expediting the procurement in the state.

Best regards. Anju

From: Kanukuntla Sravan Kumar <<u>Sravan.Kanukuntla@in.ey.com</u>>
Sent: Monday, August 31, 2020 11:55 AM
To: Anju Gaur <<u>agaur@worldbank.org</u>>
Cc: 'sjc3nhp-mowr@gov.in' <<u>sjc3nhp-mowr@gov.in</u>>; kj.anand@gov.in; Raja Ram Purohit <<u>rr.purohit@nic.in</u>>; Desh
Raj <<u>Desh2.Raj@in.ey.com</u>>; Nitish Das <<u>Nitish1.Das@in.ey.com</u>>
Subject: FW: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument
tower for installation of RTDAS at 11 station under NHP

[External]

Dear Madam,

Awaiting the response for the trail e-mail.

Regards

Dr. K. Sravan Kumar | Deputy Team Leader

Technical Assistance and Management Consultancy (TAMC) - National Hydrology Project (NHP)

EY Ernst & Young LLP/ EPTISA Engineering Services JV

2rd Floor, Rear Wing, MTNL building, Pragati Vihar, CGO Complex, Lodhi Colony, New Delhi Mobile: <u>+91</u>8639539396 | E-mail: <u>sravan.kanukuntla@in.ey.com</u> | Skype: srakumar1965

### From: Kanukuntla Sravan Kumar

**Sent:** Tuesday, August 18, 2020 12:08 PM

To: agaur@worldbank.org

**Cc:** <u>sjc2nhp-mowr@gov.in</u>; <u>kj.anand@gov.in</u>; Nitish Das (<u>Nitish1.Das@in.ey.com</u>) <<u>Nitish1.Das@in.ey.com</u>>; Desh Raj <<u>Desh2.Raj@in.ey.com</u>>

**Subject:** FW: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

Dear Madam,

This has reference to the request of the IA-Manipur under NHP for opting physical submission of quotations for the following two packages:

- (i) Civil works for up-gradation/refurbishment of the existing hydro metric stations (Procurement Plan Ref. No.: NHP-2020-2021-MN-974147) Estimated cost: INR 20,00,000.00
- (ii) Construction of instrument station tower for installation of RTDAS (Procurement Plan Ref. No.: NHP-2019-2020-MN-617102) Estimated cost: INR 15,00,000.00

The above packages are to be procured through shopping method of procurement and have also been approved in STEP procurement plan.

The IA-Manipur has requested for physical submission of quotations for the above packages considering the implementing state procurement procedure for e-procurement. As per the state procurement procedure the threshold for works is INR 100.0 Lakh and that for Goods is INR 20.00 Lakh (circular attached) for which instead of opting e-procurement the departments may call open tenders as per the procedure of physical submission of tenders.

It may be noted, particularly for North East India states, there are reasons such as (i) poor internet connectivity, (ii) non-comfortability of the prospective bidders with the e-procurement system, (iii) participation of small and very small bidders in shopping method of procurement, (iv) registration issues with the e-procurement portal due to limited number of digital signature providers, (v) bidders doing business as per the existing state procurement procedure, which justifies adoption of the procedure of physical submission of quotations particularly for shopping method of procurement of goods and works at par with the implementing state procurement procedure.

In view of above your considered approval of the proposal for adoption of physical submission of quotations for the above two packages is solicited."

Regards

Dr. K. Sravan Kumar | Deputy Team Leader

Technical Assistance and Management Consultancy (TAMC) - National Hydrology Project (NHP)

EY Ernst & Young LLP/ EPTISA Engineering Services JV

2rd Floor, Rear Wing, MTNL building, Pragati Vihar, CGO Complex, Lodhi Colony, New Delhi Mobile: <u>+91</u>8639539396 | E-mail: <u>sravan.kanukuntla@in.ey.com</u> | Skype: srakumar1965

From: Neeraj Kumar Manglik <<u>sjc2nhp-mowr@gov.in</u>>

**Sent:** Monday, August 17, 2020 2:22 PM

To: Kanukuntla Sravan Kumar <<u>Sravan.Kanukuntla@in.ey.com</u>>

**Subject:** FW: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

Sir,

Pl send the case for WB no objection for physical submission in this case.

With regard

Sr. Joint Commissioner-II National Hydrology Project Mahanagar Doorsanchar Sadan, 9, CGO Complex, Lodhi Road, New Delhi-110003

Ph-011-24363417

Mob:9868207648

From: <u>Sravan.Kanukuntla@in.ey.com</u> [mailto:Sravan.Kanukuntla@in.ey.com] Sent: 17 August 2020 13:52 To: NK Manglik <<u>sjc2nhp-mowr@gov.in</u>> Cc: <u>Nitish1.Das@in.ey.com</u>

**Subject:** FW: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower for installation of RTDAS at 11 station under NHP

Dear Sir,

Forwarded again for your perusal and consideration. Sent through MIS earlier.

Regards

Sravan

From: Sravan Kanukuntla <<u>nhp-mowr@nic.in</u>>
Sent: Thursday, July 23, 2020 8:48 PM
To: Neeraj Kumar Manglik (SJC-2) <<u>sic2nhp-mowr@gov.in</u>>
Cc: kj.anand@gov.in; Nitish Das <<u>Nitish1.Das@in.ey.com</u>>; Kanukuntla Sravan Kumar
<<u>Sravan.Kanukuntla@in.ey.com</u>>; Desh Raj <<u>Desh2.Raj@in.ey.com</u>>
Subject: Reviewed : Manipur / Document Review / 2019-2020 / BID Document / Construction of instrument tower
for installation of RTDAS at 11 station under NHP

Dear Sir/ Madam,

I have reviewed the Instrument Tower (BID Document) dated 7/23/2020 for your approval with this remarks:

Remarks : Dear Sir,

Please find attached the reviewed requestfor quotations (RFQ) document of the captioned package of the IA-Manipur.

Though, the package is proposed to be procured through shopping method, theRFQ has been submitted for your review and comments as the document wasearlier returned by you seeking justification for physical submission.

IA-Manipur has now submitted the justifications for physical submissionas follows:

"As per state financedepartmentorder No. 1/1/2003-FD(Exp) dated 8th August, 2013, physicalsubmission isallowed forconstruction/engineering/Technical work worth belowRs. 1 (one)Crore. Theletter is enclosed. The department wish to complete theprocurementwork throughshopping method by physical submission."

The estimated cost of the works is INR 14,95,700.00

The notifications in this regard is attached.

The desired permission for physical submission is frequent, though theprocurement manual and the PAD does not allows physical submission ofbids, therefore needs a policy decision for NE states in discussion withNPMU and approval of WB would be required. Put up for your perusal and decision.

IA Remarks: Justifications for physical submission of bids

As per state finance department order No. 1/1/2003-FD(Exp) dated 8th August, 2013, physical submission is allowed for construction/engineering/Technical work worth below Rs. 1 (one) Crore. The letter is enclosed. The department wish to complete the procurement work through shopping method by physical submission.

Thanks & Regards Sravan Kanukuntla

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